

INTERNATIONAL TRADE

Convenient Access to Global Markets

STRATEGIC LOCATION IS ONLY HALF THE EXPLANATION for Washington's success in international markets. This state understands international trade and has both the infrastructure and the business services necessary for trading worldwide.

Located in the upper northwest corner of the contiguous United States, we are equidistant between the international markets of Asia and Europe. Washington state is 30 hours closer to Japan and Asian markets by ship than other West Coast ports, with an excellent network of vital and container-friendly ports. Shippers can also speed goods to European markets by taking advantage of a time-saving air route over the North Pole.

for more information:
206.256.6100 or
www.exportwashington.com

Top-Line Statistics

Total Washington exports in 2001 were \$35 billion.
Washington is the fifth largest exporter in the United States.
Washington exports grew by over eight percent in 2001.

Washington's Leading Export Industries

Transportation/Aerospace	\$22 billion
Agricultural Crops	\$3.9 billion
Electronic/Scientific Equipment	\$1.2 billion
Wood Products	\$843 million
Special Industry Machinery	\$524 million
Medical Equipment	\$487 million
Telecommunications	\$347 million
Environmental	\$189 million
Biotechnology (Pharmaceuticals)	\$13 million

Washington's Rank in Exporting by Country

Second leading exporter to Mainland China.
Second leading exporter to Singapore.
Third leading exporter to Japan, Germany, the United Kingdom, Korea, and Taiwan.

Washington's Rank in Exporting by Continent

Third leading exporter to Asia.
Fourth leading exporter to European Union.
Second leading exporter to Africa.

Top Ten Countries for Washington Exports

Japan	\$3.4 billion	Korea	\$2.1 billion
Singapore	\$3.0 billion	Germany	\$1.8 billion
China	\$2.9 billion	Taiwan	\$1.6 billion
UK	\$2.7 billion	France	\$1.3 billion
Canada	\$2.7 billion	Saudi Arabia	\$1.1 billion